

# Small Business Stacked Rebates and Minimum Efficiencies

## Small Commercial HVAC

### MIDSTREAM HVAC AND WATER HEATING PROGRAM

The table below outlines minimum efficiency requirements for the small business stacked rebates for heat pumps under 5.4 tons with details as follows:

- Small businesses are defined as having less than 50 employees.
- Small business stacked rebates available on retrofit projects only.
- Small business sales made on or after **July 1, 2025** as determined by the date on the distributor invoice to the installer.
- Available for a **limited time until funds are exhausted**.
- No quantity limit for commercial customers.
- Customer pass-through rebate: **up to but not to exceed total project cost**.
- **Additional data points are required:** installation cost, permit number, applicable certifications.

For full eligibility requirements for midstream rebates, see the 2025 City Light midstream rebate table. Please reach out to the program implementer, Energy Solutions, with any questions about limits and qualifying installations.

Small commercial heat pumps				Midstream Rebates			Small Business Rebates	
Equipment type	Building type	Project type	Tier	SEER2 <sup>1</sup>	HSPF2	Customer pass-through <sup>2</sup> (\$/outdoor system)	Customer pass-through (\$/outdoor system)	Contractor spiff (\$/outdoor system)
Air source heat pump <65 kBtuh <5.4 tons	Commercial	Retrofit only	1	15.2	8.1	\$300	Up to \$4,200	\$100
			2	15.2	8.5	\$400	Up to \$4,200	\$100
			3	16.0	9.5	\$600	Up to \$4,200	\$100

<sup>1</sup> SEER and HSPF rated equipment will no longer be eligible for the program in 2025.

<sup>2</sup> Pass-through rebates are very strongly recommended to be passed along to the end-use customer and displayed as a line item or otherwise identified on the invoice.



## Small Business Stacked Rebates and Minimum Efficiencies Heat Pump Water Heaters

### MIDSTREAM HVAC AND WATER HEATING PROGRAM

The table below outlines minimum efficiency requirements for the small business stacked rebates for heat pump water heaters with details as follows:

- Small businesses are defined as having less than 50 employees.
- Small business stacked rebates available on retrofit projects only.
- Small business sales made on or after **July 1, 2025** as determined by the date on the distributor invoice to the installer.
- Available for a **limited time until funds are exhausted**.
- No quantity limit for commercial customers.
- Customer pass-through rebate: **up to but not to exceed total project cost**.
- **Additional data points are required:** installation cost, permit number, applicable certifications.

For full eligibility requirements for midstream rebates, see the 2025 City Light midstream rebate table. Please reach out to the program implementer, Energy Solutions, with any questions about limits and qualifying installations.

Hybrid heat pump water heaters <sup>1</sup>				Midstream Rebates		Small Business Rebates	
Equipment type	Building type	Project type	Qualifying models	Customer pass-through <sup>2</sup> (\$/unit)	Contractor spiff <sup>3</sup> (\$/unit)	Customer pass-through (\$/unit)	Contractor spiff (\$/unit)
Hybrid heat pump water heater <120 gallons <sup>4</sup>	Commercial	Retrofit only	Any NEEA Tier	\$750	\$100	Up to \$1,000	\$100

<sup>1</sup> May be referred to as electric hybrid water heaters in the marketplace.

<sup>2</sup> Pass-through rebates are very strongly recommended to be passed along to the end-use customer and displayed as a line item or otherwise identified on the invoice.

<sup>3</sup> Contractor spiff will be passed through by the distributor to the contractor as a line item on the invoice.

<sup>4</sup> Equipment of greater than 120-gallon capacity and/or with 6 kW of input power or less may qualify for commercial installations. Please contact the program implementer for more information.