

Accelerate Your Efficient Cold Storage Sales

Finally, an efficient rebate program

Increase your sales of high-margin, energy-efficient lab grade refrigerators and ultra-low temperature freezers with point-of-sale rebates. Enrolled participants can offer rebates as a point-of-sale discount on qualifying high-efficiency models, unlocking customers' buying power for high-performance and energy-saving equipment. Unlike traditional rebate programs, customers don't have to wait or submit paperwork to receive a rebate — and you get reimbursed for the rebate within two weeks.

The benefits of participating

- Point-of-sale discounts increase your sales of energy-efficient equipment at no cost to you.
- Intuitive online platform makes it easy to submit applications, check statuses, and track payments.
- Increase your margins with stipends paid on each midstream incentive claim at time of reimbursement, typically within two weeks of claim approval.
- Point-of-sale rebates are well suited to lab, academic research sector, biotech, pharmaceutical, and healthcare grant funding mechanisms.



Energy Solutions – Decades of Success



\$2 billion of incentive claims paid and counting



Over **200** manufacturers available



Over **40,000** applications approved



275+ participating distributors enrolled



More than **100** midstream & upstream programs across multiple industries in 22 states

For more information, please contact:

Phil Pipitone, Senior Trade Ally Manager

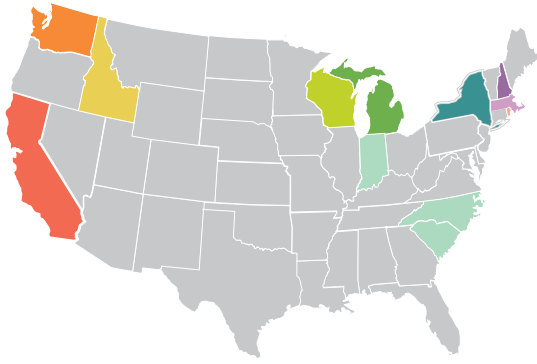
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We offer incentives for the following lab equipment in programs throughout your sales territory. For more information and efficiency qualification guidelines, reach out to see how we can help your business.

Eligible Equipment	CA	WA	ID	IN	WI	MI	NC	SC	NY	NH	MA	RI
Ultra-Low Temperature Freezers	●	●	●	●	●	●	●	●	●	●	●	●
Lab Grade High Performance Freezers		●*			●	●			●	●	●	●
Lab Grade High Performance Refrigerators		●*			●	●			●	●	●	●

*Available in Seattle City Light territory only

How it works

Contact us to enroll. It's easy and we'll help you get started. Once you're enrolled, it's simple to participate:

1. Offer your customers point-of-sale rebates on qualifying equipment.
2. Use our convenient online platform to easily submit an application for reimbursement of the rebate amount. You can submit them individually or in a batch.
3. Rebate payments are paid within two weeks of application approval.

About Energy Solutions

Energy Solutions is a mission-driven clean energy implementation firm that specializes in programs that align with the market to deliver significant energy, carbon, and water-use savings. For 25 years we've been pioneering end-to-end, market-driven solutions that deliver reliable, large-scale and cost-effective savings to our utility, government, and private sector clients across North America. Our passionate, smart employee-owners are committed to excellence and to building long-lasting, trusted relationships with our clients.

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